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Program Agenda

- JD Edwards EnterpriseOne Overview
- 2 EnterpriseOne Financial Management Overview
- 3 Appendix

Reporting and Analytics

Governance, Risk, and Compliance

Business Interfaces and Integrations





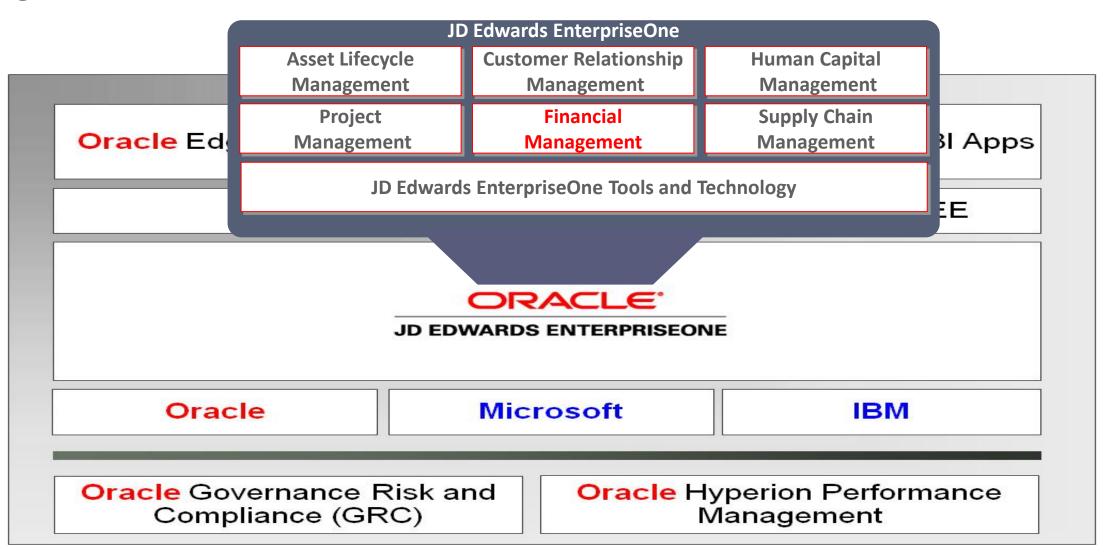
JD Edwards EnterpriseOne

Overview



JD Edwards EnterpriseOne Product Areas

Enabling End-to-End Business Processes







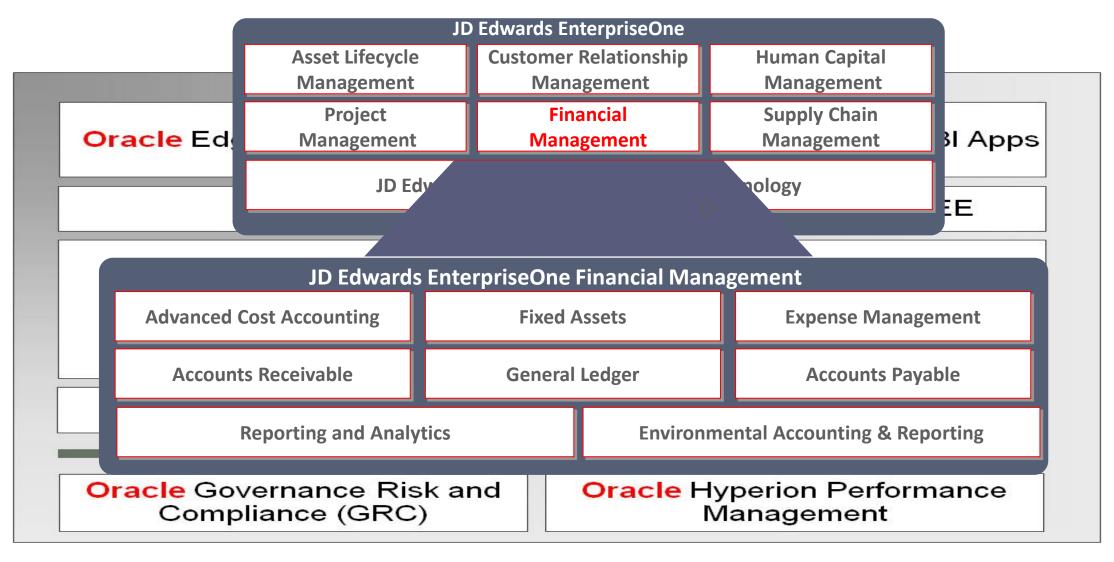
EnterpriseOne Financial Management

Overview



JD Edwards EnterpriseOne Financial Management

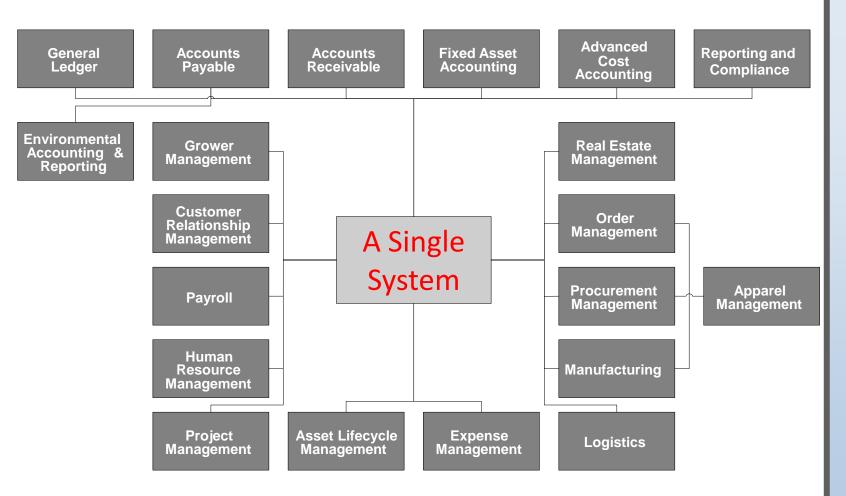
Complete and Flexible





Financial Management - An Integral Part of EnterpriseOne

Single System – No Integration Needed



Benefits of a Single System

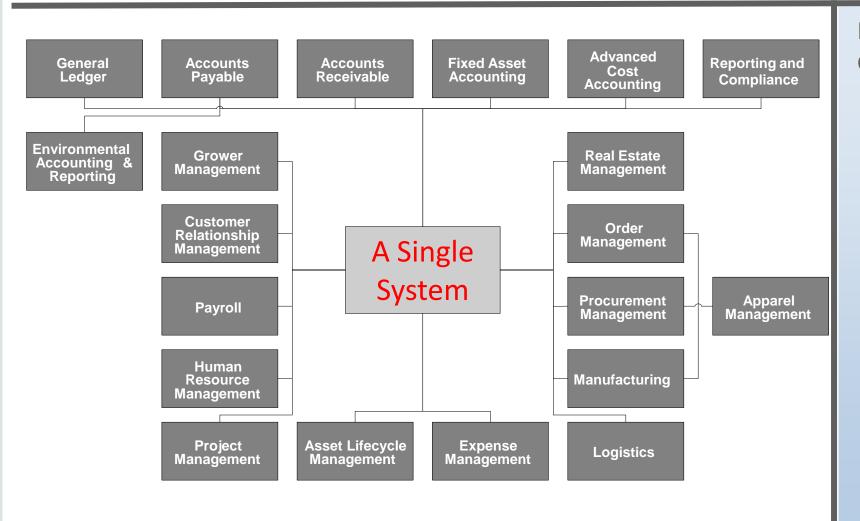
- Reduced implementation time
- Eliminates errors associated with re-keying data
- Lowers costs associated with implementation, maintenance, and administration
- Improves Operational Performance





General Ledger – The Heart of Financials

Single Real-Time General Ledger



Benefits of a Single Real-Time General Ledger

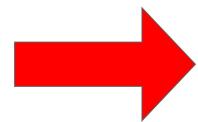
- Common G/L function used by all applications
- All accounting lines are written directly to the general ledger
- Eliminates reconciliation issues
- Immediate insight into accounting results at any time



Why General Accounting Matters

Complexities of a Global Organization

- Multiple
 - Countries
 - Companies
 - Business Units
 - Currencies
 - Business Processes
 - Lines of Business
- IFRS and/or GAAP
- Reporting Complexities



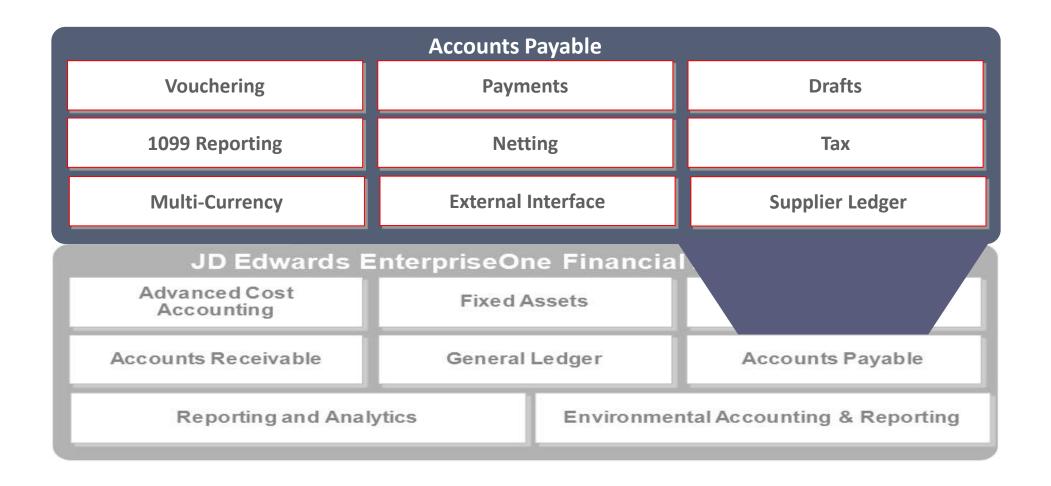
JD Edwards EnterpriseOne Financial Management

- Financial Consolidations
- Integrated G/L
- Multi-Currency Support
- Chart of Accounts per Business Unit
- Ledgers for different purposes
- Forecasting, Budgeting, and Planning
- Cash Management
- One View Reporting for Financials
- Oracle Business Intelligence Applications
 Financial Analytics



JD Edwards EnterpriseOne Financial Management

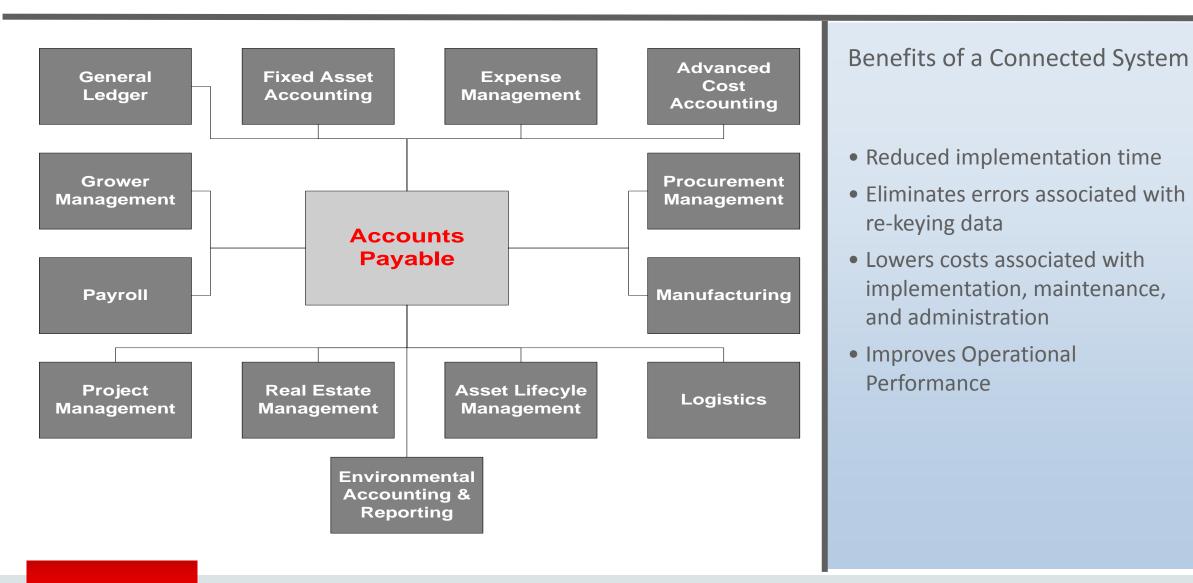
Accounts Payable





Accounts Payable

Leverage built in connections to other systems





Why Accounts Payable Matters

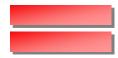
Impact of Accounts Payable

Satisfied Suppliers



- Paying suppliers on-time and accurately fosters supportive supplier relationships
- Suppliers can have a direct and positive impact on:
 - Product quality
 - Product innovation
 - Product delivery





Improved Cash Flow

Hard Dollar Savings



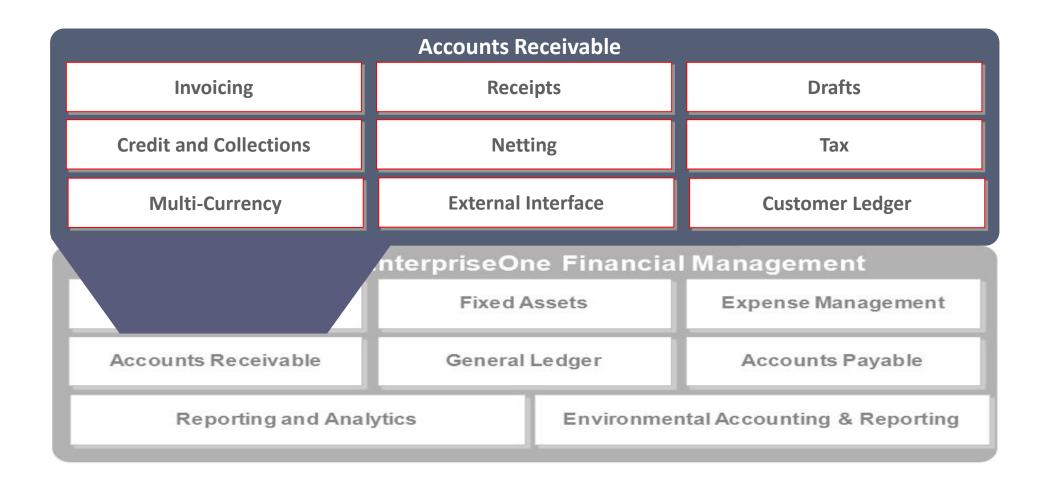
- Discounts average 0.8% if payment is remitted within 10 days
- For a company with \$1.5 billion in annual supplier purchases this equates to \$12 million in savings



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JD Edwards EnterpriseOne Financial Management

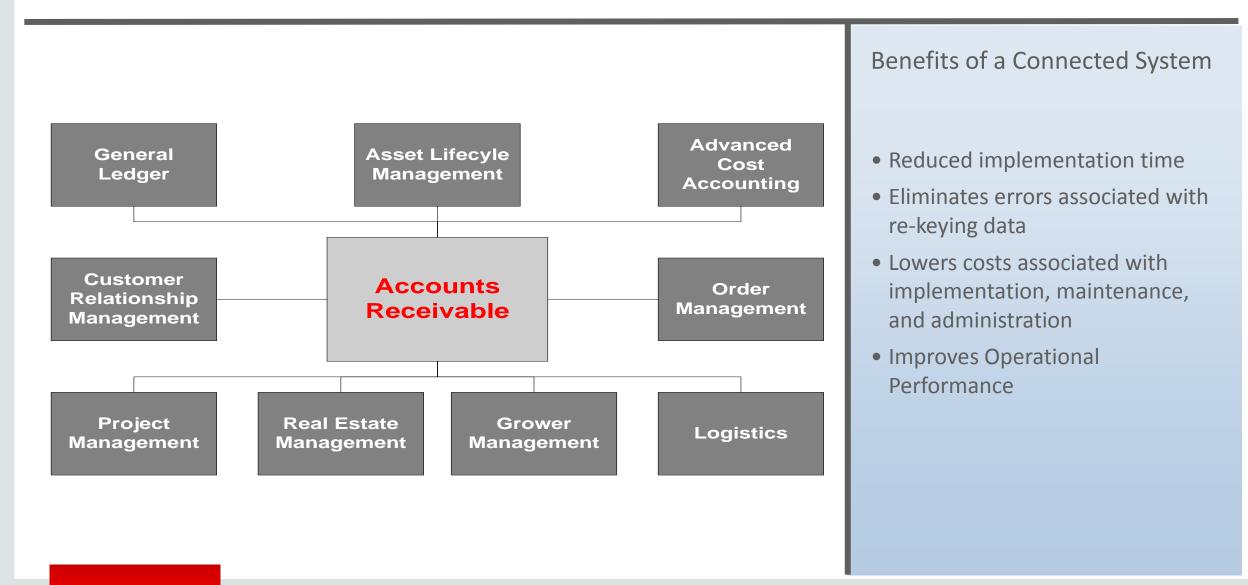
Accounts Receivable





Accounts Receivable

Leverage built in connections to other systems



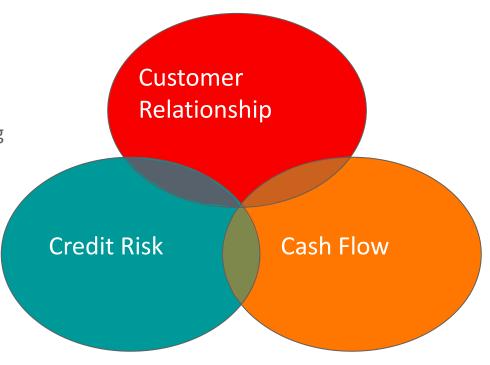


Why Accounts Receivable matters

Impact of Accounts Receivable

Customer Relationship

- Process customer invoices and payments accurately and in a timely manner
- Recognize customer-specific processing requests
- Manage customer accounts across multiple lines of business
- Minimize impact of damaged goods, late deliveries, other errors



Cash Flow

- Promptly and accurately record cash receipts
- Accurately calculate and apply taxes
 and deductions

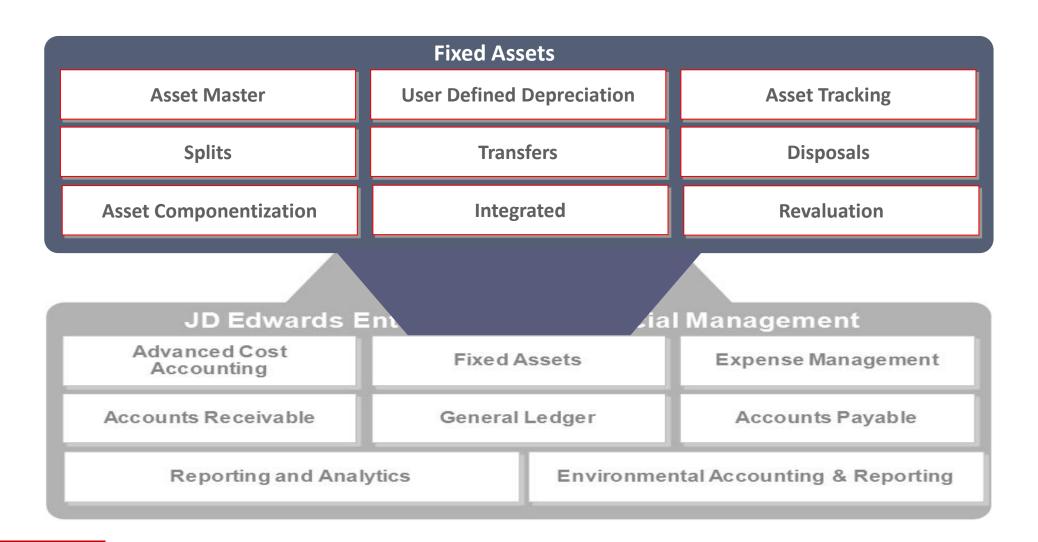
Credit Risk

- Evaluate credit worthiness rapidly
- Establish appropriate credit limits



JD Edwards EnterpriseOne Financial Management

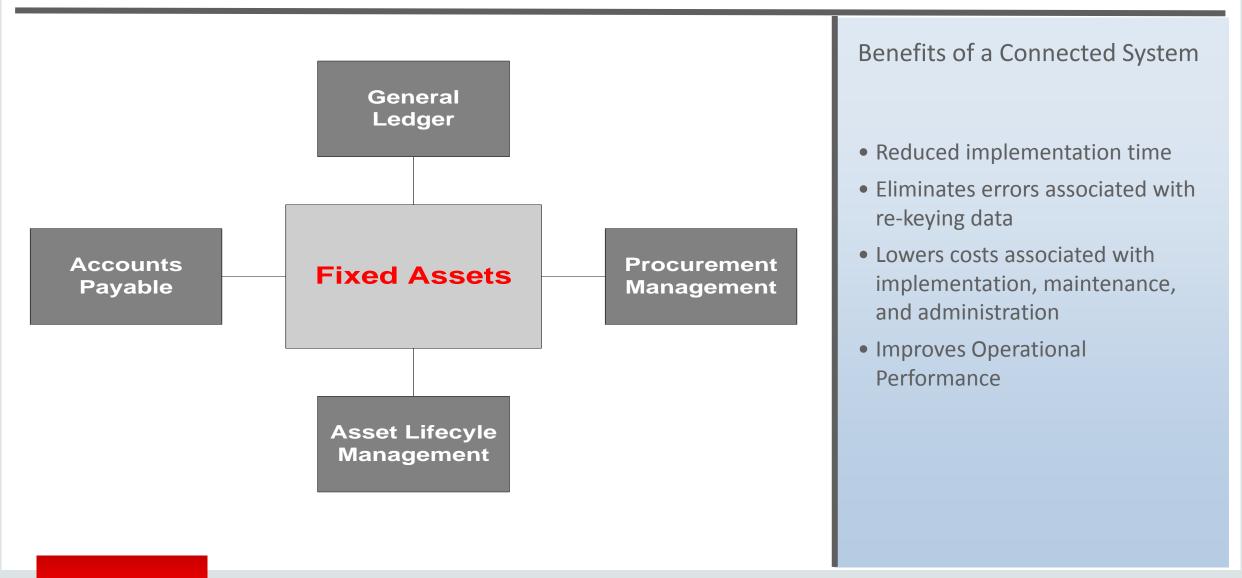
Fixed Asset Accounting







Fixed Asset Accounting Leverage built in connections to other systems





Why Fixed Asset Accounting Matters

Compliance

- Am I in compliance with tax regulations?
- Am I able to meet IFRS and GAAP standards?

Managing Fixed Assets



Accurate Data

 Am I consistently recording, valuing and disposing of fixed assets?

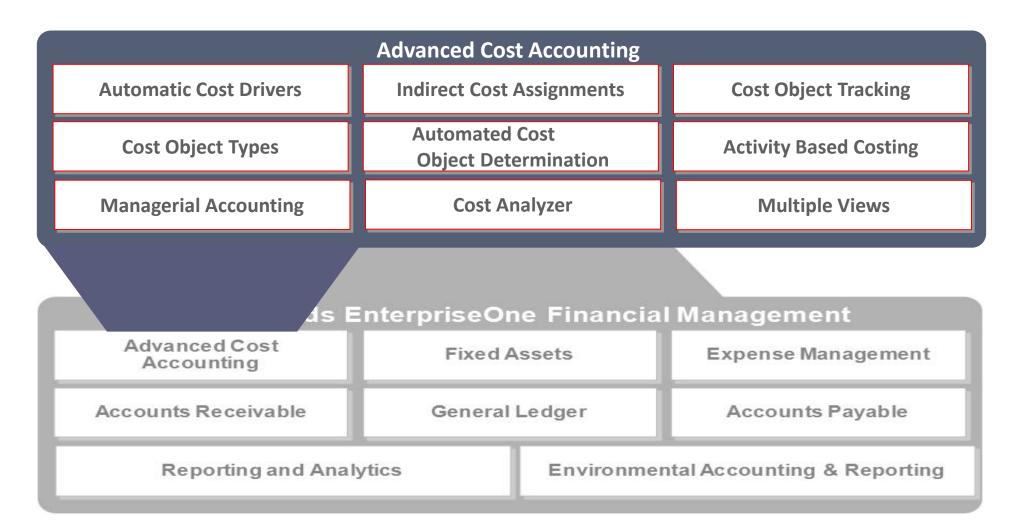
Maximize Profitability

 Am I using the most advantageous depreciation method?



JD Edwards EnterpriseOne Financial Management

Advanced Cost Accounting

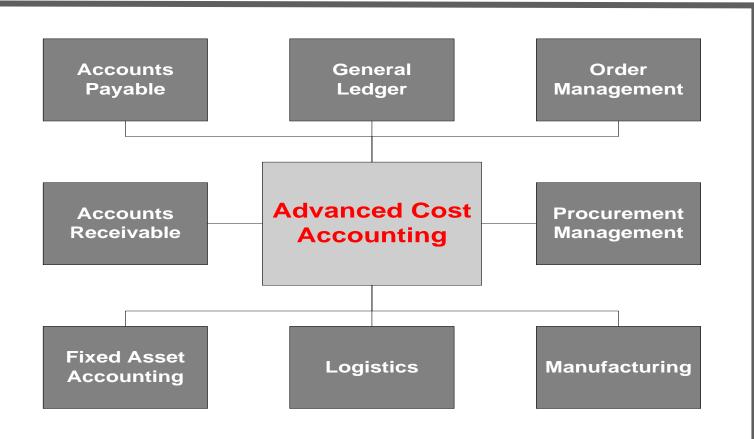






Advanced Cost Accounting

Leverage built-in connections with core financial systems



Benefits of a Connected System

- Reduce implementation time; days, not months
- Eliminate errors associated with re-keying data
- Lower costs associated with implementation, maintenance, and administration





Why Advanced Cost Accounting Matters

Traditional Accounting



Do you know your real costs by:

- Customer?
- Product?
- Channel?

Advanced Cost Accounting

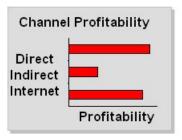
Deliver precise, accurate cost information to:

- Improve visibility
- •Strengthen fiscal accountability
- Facilitate more informed decision, eliminate waste, and focus resources

Improved Performance





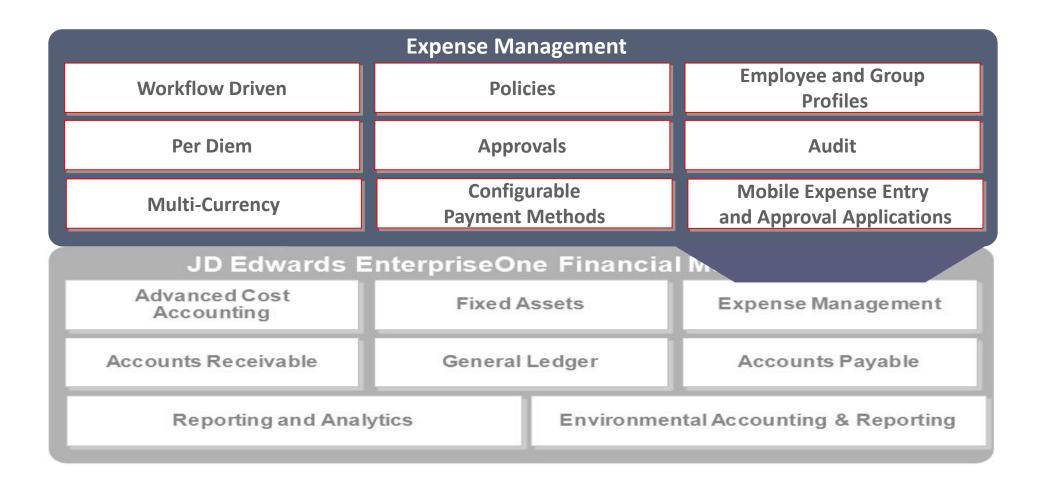


 Actively manage customers, products, and channels to improve performance



JD Edwards EnterpriseOne Financial Management

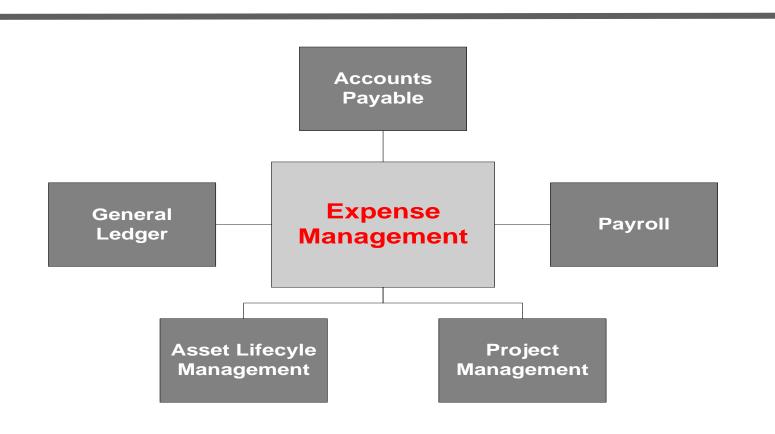
Expense Management





Expense Management

Leverage built in connections to other systems



Benefits of a Connected System

- Eliminate cost and errors associated with duplicate entry
- Provide faster reimbursement cycle times
- Reduce costs associated with implementation, maintenance, and administration





Travel and Expense Management

Business Pressures

Margin Improvement

- How do we reduce processing costs?
- How do we avoid illegitimate expense reimbursement?



T&E Policy Enforcement

- How do we enforce travel policy to reduce T&E spend?
- How do we handle the expense reimbursement process consistently?







Employee Overload

- How do we make the process hasslefree?
- How do we improve employee productivity?

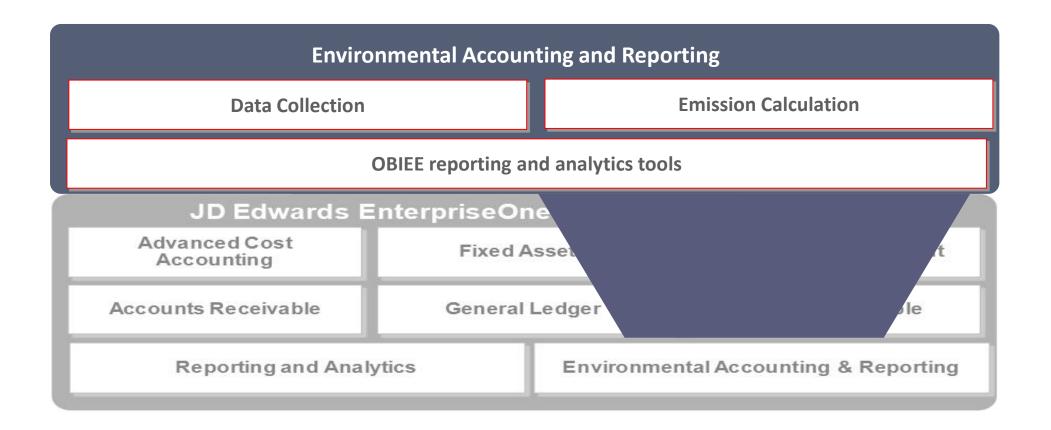


Globalization

- How do we control spending worldwide?
- How do we comply with local legislation?

JD Edwards EnterpriseOne Financial Management

Environmental Accounting and Reporting





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Environmental Accounting & Reporting

Leverage built in connections to other systems



Benefits of a Connected System

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Environmental Accounting and Reporting

Business Pressures

Regulatory Pressure

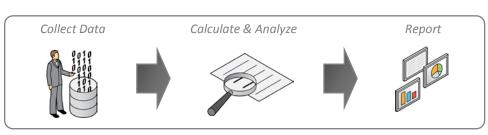
- How do I meet my regulatory reporting requirements?
- How do I report more efficiently and with a higher level of confidence?



Stakeholder Pressure

- How do I meet increasing demands for transparency?
- How do I protect and build the organization's brand?







Cost Reduction

- Where can I reduce environmental impacts while also reducing costs?
- How do benchmark and share best practices across the organization?

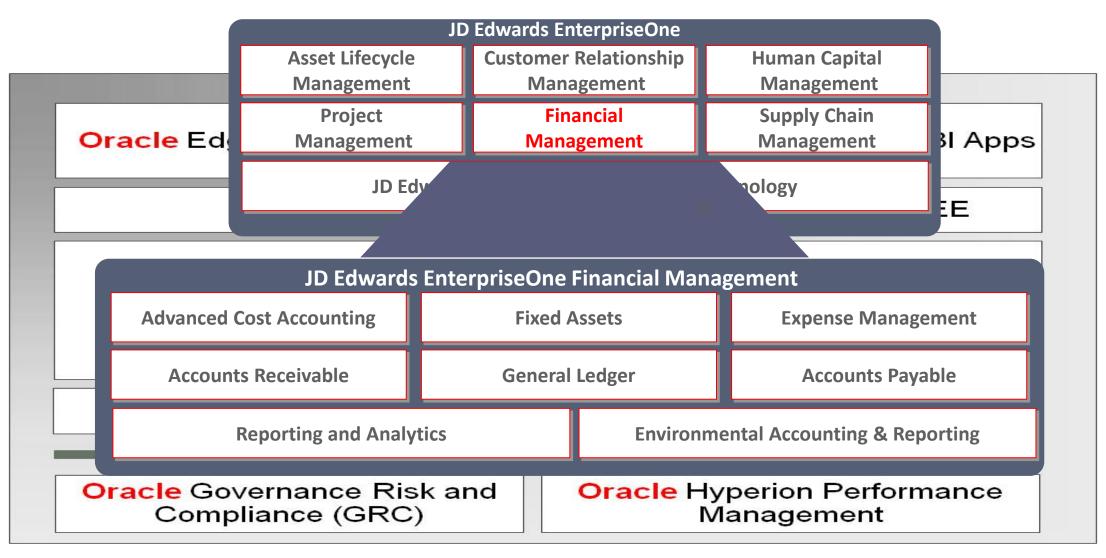


Increased Competition

- How can I respond to the peer activity in the space?
- How can I increase margins and gain market share?

JD Edwards EnterpriseOne Financial Management

Complete and Flexible





Q&A



Hardware and Software Engineered to Work Together



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Reporting and Analytics

Overview



Coverage across enterprise roles



What is Happening?

What Happened?

Why Did This Happen?

What Will Happen?

What Should Happen?

Executive Management

Sales Executives, CFO

Department Managers

AP/AR Manager, General Accounting Manager

Individual Contributors

Buyer, Planner, Credit Analyst, Accountant

Operational Users

AP/AR Specialist, Warehouse Manager

UBE & Inquiries

- Run sales update
- Inquire on invoice
- Generate statements
- Print Checks





Coverage across enterprise roles



What is Happening?

What Happened?

Why Did This Happen?

What Will Happen?

What Should Happen?

Executive Management

Sales Executives, CFO

Department Managers

AP/AR Manager, General Accounting Manager

Individual Contributors

Buyer, Planner, Credit Analyst, Accountant

Operational Users

AP/AR Specialist, Warehouse Manager One View Reporting (OVR)

UBE & Inquiries

- Supplier Payments due this week?
- •Top 10 customers by overdue \$?
- What is our overtime trend?
- Is inventory growing?
- Compare item costs by branch





Coverage across enterprise roles



Sales Executives, CFO

Department Managers

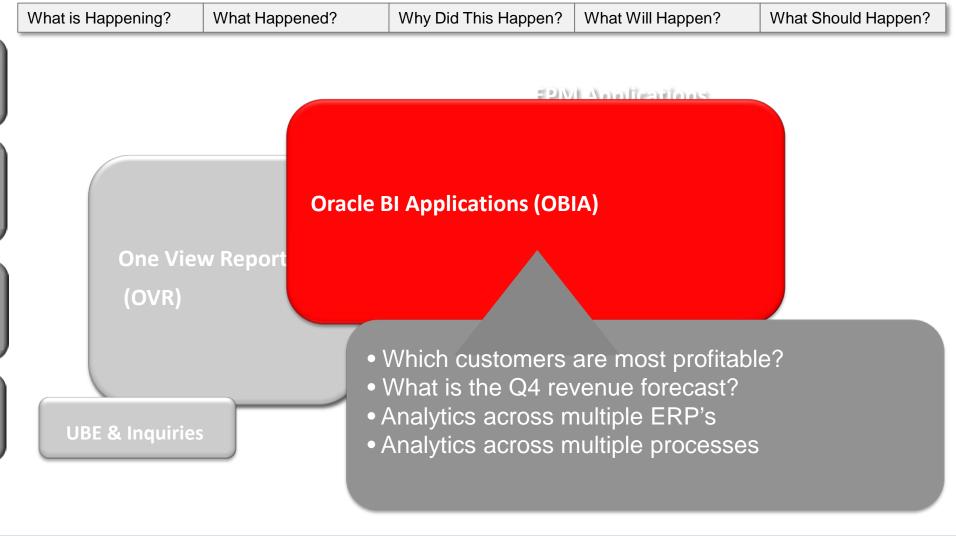
AP/AR Manager, General Accounting Manager

Individual Contributors

Buyer, Planner, Credit Analyst, Accountant

Operational Users

AP/AR Specialist, Warehouse Manager







Coverage across enterprise roles



Sales Executives, CFO

Department Managers

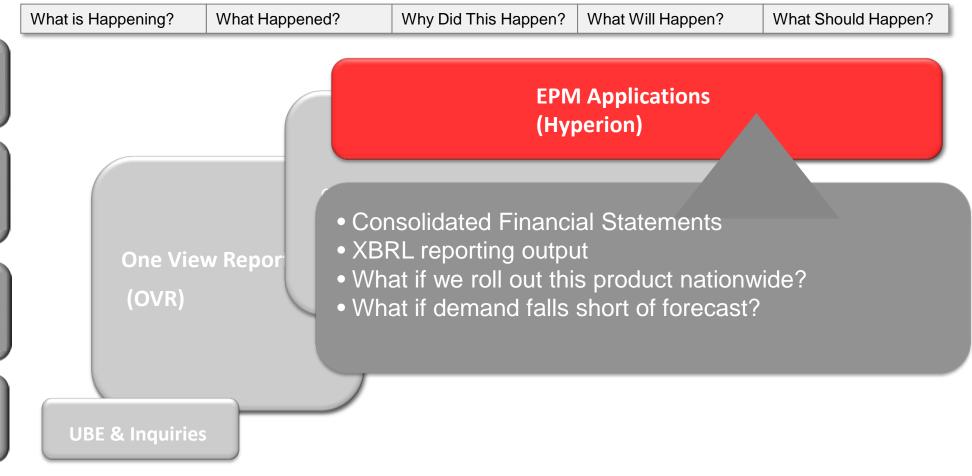
AP/AR Manager, General Accounting Manager

Individual Contributors

Buyer, Planner, Credit Analyst, Accountant

Operational Users

AP/AR Specialist, Warehouse Manager





JD Edwards EnterpriseOne Financial Management Reporting

Reporting Capabilities

- Standard UBE Reports Over 250 available
- Interactive Query Applications
- One View Reporting for Financials
- Financial Report Writer
- Oracle BI Publisher from UBEs and Applications
- Stand-Alone BI Publisher
- Oracle Business Intelligence Applications Financial Analytics
- Oracle Enterprise Performance Management (Hyperion)





Governance, Risk, and Compliance

Overview





JD Edwards EnterpriseOne Financial Management Governance, Risk, and Compliance

Native JD Edwards EnterpriseOne Controls

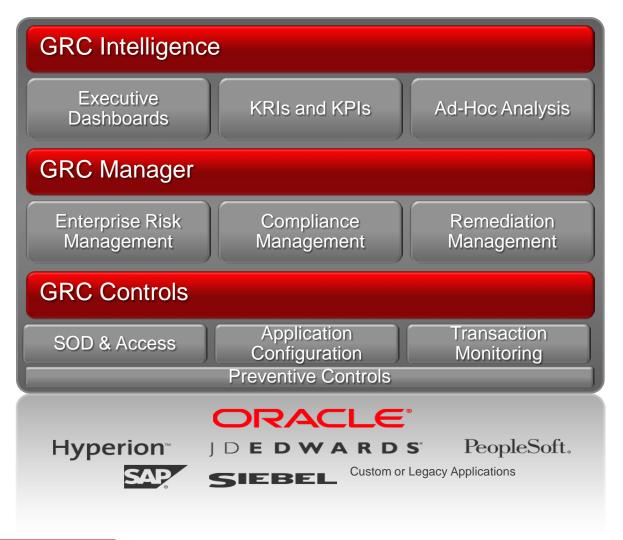
- System Constants
- Application Security
- Integrity Reports
- Integrated Posting to the General Ledger
- Workflow
- Foundation Calendar
- Processing Options/Versions
- Data Change Tracker
- Electronic Signature Capture
- Oracle Access Manager
- Built for purpose controls (i.e., Payee control, batch control, budget checking)
- Data Relationships
- Segregation of Duties
- Data Masking





Oracle Governance, Risk, and Compliance

GRC Application Suite



360° Visibility

- Single source of GRC Information
- Pre-built dashboards
- Respond to KRI and issues

Centralized GRC Oversight

- Common Repository for GRC
- Audit and Assessment of Controls
- Integrated remediation management

Embedded Controls

- Detective, Preventive, Contextual
- Automated controls testing
- Pre-built controls library



Business Interfaces and Integrations

Overview





Business Interfaces

Available for Financials Management

- Business Interfaces for inbound and outbound processing are available
- Key business objects have interfaces
 - Address Book
 - Companies and Business Units
 - General Ledger
 - Accounts Payable
 - Accounts Receivable
 - Fixed Assets
 - Expense Management
- See the Technical Catalog on UpgradeJDE.com for all the details





Oracle Product Integrations

Integration to EnterpriseOne

- Oracle Business Intelligence Applications Financial Analytics
- Oracle Enterprise Performance Management (Hyperion) adapter for G/L information
- Oracle Utilities Customer Care and Billing
 - Data available to CSR to process refund inquiries
 - Standard process flows are defined
- Oracle Governance Risk and Compliance
 - Adapters to EnterpriseOne provided by business partners
- WebCenter Content integration for invoice capture
 - Provided by Systime



External Product Integrations

Integration to EnterpriseOne

- Tax
 - Vertex Sales and Use Q out of the box integration provided by Oracle
 - Vertex Sales and Use O integration provided by Vertex
 - TaxWare sales and use integration provided by TaxWare
- Q Software SEC-Qure® E1SoD Integration to Financial Management and Compliance Console provided by Q Software

- Other Oracle Validated Integrations can be found at:
 - http://www.oracle.com/us/partnerships/solutions/index.html

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